



## **Lead Generation/Business Development Specialist – Work from Home, No Selling Required.**

**Success bonus eligibility after 2 months.**

***CUSTOMER SERVICE EXPERIENCE OR CAR DEALERSHIP EXPERIENCE IS NOT RELEVANT. DO NOT APPLY.***

### **B2B Lead Generation and Appointment Setting Experience REQUIRED.**

Immediate opportunity for experienced, senior, mature B2B lead generation/biz dev professionals. Inside and outside sales types with lead generation and appointment setting encouraged to apply. **Success bonus after 2 months!**

### **Immediate Openings. Remote position – Full Time or Part Time.**

- This is a 1099 contract position.
- Starting Pay Rate is \$17-\$19.50 / hour, depending on experience with 90-day review.
- 4 years minimum B2B Lead Generation/Appointment Setting experience required.

**Must have a quiet/professional office environment and experience in speaking with high-level decision-makers at large companies. This is a contract position.**

### **Qualifications:**

- Proven success doing B2B lead generation, business development, and/or B2B appointment setting.
- Speaks English fluently.
- Excellent written and verbal communication skills.
- Professionals who are experienced, mature, motivated, and independent – Retired and semi-retired welcome!
- Verifiable work experience and compensation history required.

Candidates should have the necessary skills to generate leads and/or set qualified B2B appointments with decision makers at mid to large sized companies.

***Those with previous experience as a call center representative, inside sales representative, business development specialist, or virtual/remote phone sales professional with B2B experience are encouraged to apply.***

Job Type: Contract

Apply: [intelemark.com](https://intelemark.com)