



B2B Appointment Setter

Intelemark, an industry leader for 22+ years, is looking for a B2B Lead Generation/Professional Appointment Setters. Needed Immediately! Work from Home/Remote 1099 Contractor Position!

Seeking only B2B Professionals who can set high level meetings by phone. Our Ideal applicant will be a self-starter, goal oriented, and able to work independently to meet and exceed expectations. Applicants must have a professional quiet home office environment. Ability to utilize the phone to reach VP and C-level executives and convert contacts into qualified appointments is essential to the role.

Responsibilities:

- Schedule appointments for sales representatives to meet with prospective customers or for customers to attend sales presentations.
- Explain products or services, and answer questions from prospects.
- Maintain accurate records of contacts and conversations.
- Conduct client or market surveys.

Experience:

- 3+ years related experience in Lead Generation/ Appointment Setting.
- Knowledge of software applications such as Salesforce, Hubspot, etc. is a plus!
- High School diploma or equivalent required.
- Verifiable history of successful B2B lead generation, business development, and/or B2B appointment setting.
- Speaks English fluently, bilingual experience is a plus.
- Excellent written and verbal communication skills.
- Professionals who are experienced, mature, motivated, and Independent - Retired and semi-retired welcome!

Salary and Benefits:

- Competitive compensation based on experience.
- Immediate Positions Available: Full Time or Part Time!
- Flexible Schedule with Part-Time.
- This is a 1099 contract position.